## **Chris Stiles**

From: Fremont Bank <locks@fremontbank.com>
Sent: Tuesday, December 12, 2017 10:56 AM

To: Chris Stiles

**Subject:** [BULK] [EXTERNAL] Test Message - Announcing an additional pricing benefit on all

HELOCs, effective now





## Dear Broker Partner,

In addition to the significant margin reductions we introduced on November 1 on our Home Equity Lines of Credit (-0.500% for primary and -0.750% for investment properties), we have more exciting news. Effective immediately, we are extending our **automatic loan payment (ALP) discount of -0.500%** to your clients. This ALP discount is only applicable as long as their payments are set up for automatic deduction from a Fremont Bank personal checking account.

To qualify for this additional pricing benefit, your clients must complete and sign the ALP Authorization and Set-Up form and the Automatic Payment Addendum both of which will be included in their closing document package. The ALP discount is only applicable as long as payments are set up for automatic deduction from a Fremont Bank personal checking account.

For those clients who do not have an existing Fremont Bank personal checking account at the time of funding, they will be contacted by one of our dedicated relationship team member who will assist your client with opening their checking account and answer any questions they may have about our accounts. We hope your clients take advantage of this great offer!

For additional questions or clarification, please <u>reach out to your account</u> <u>executive</u>. They will be happy to assist you.

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This message was sent to <a href="mailto:chris.stiles@fremontbank.com">chris.stiles@fremontbank.com</a> from:

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